

Special
A+A
2009
edition

Ansell

in touch

The Ansell Newsletter

Brand-new Ansell Protection Solutions Catalogue

For Ansell, A+A 2009 is an ideal platform to launch its completely revised product catalogue: 120 pages full of details on our wide range of protective gloves, sleeves and clothing. Easy-reference, user-friendly and yet exceptionally detailed, the Ansell Protection Solutions Catalogue is the ideal tool to guide you to the most appropriate barrier protection for your applications.

Ansell's 2009 catalogue groups protection solutions into three categories, which are color-coded for easy reference: Mechanical Protection (against cuts, abrasions, snags, punctures and hand fatigue), Chemical & Liquid Protection (against harmful chemicals, liquids and mechanical hazards) and Product Protection (hand and product protection against contamination), thus making the glove selection process easy and client-centric. A com-



Visit our booth
Hall 6 Booth J35

prehensive industry table and a convenient Chemical Permeation Chart further help you find the glove that best meets your protection needs.

Get your free catalogue (English or German) at our booth and discover our extensive PPE range – including a series of new gloves.

Ansell and PPE Russian Association ASIZ team up

Hot news from Ansell's A+A booth: Ansell has just announced a strategic partnership with ASIZ, the Russian Association of PPE manufacturers and suppliers. Besides supporting ASIZ with expertise and experience to raise awareness about hand protection, Ansell will also be the main sponsor of ASIZ's 2010 International Conference.

safer working environments," said Anna Lobanova, Business Development Manager Russia of Ansell Healthcare. "We are delighted to partner with ASIZ to implement that worthy vision."

A recent survey by Frost & Sullivan revealed that the usage of working gloves remains relatively low in Russia, especially in the construction and mining industries. With the recent boom in the Russian construction sector, the number of accidents and injuries has risen dramatically. Ansell and ASIZ want to reverse this trend, by promoting greater awareness

of the need to wear appropriate PPE. "ASIZ's objectives are closely aligned with our own vision on maximizing protection in the different industries and being prime drivers of



New AlphaTec® 58-270: an exceptional blend of grip, chemical resistance and user comfort

Since its successful launch in 2005, the AlphaTec® brand has become renowned in plants the world over for its unique combination of grip and chemical barrier protection. At A+A 2009, we are unveiling the light AlphaTec® 58-270.

The new AlphaTec® 58-270 combines Ansell's industry-leading Grip Technology™ and exceptional chemical resistance with superior dexterity.



Different from the existing AlphaTec® gloves, is the new model's thin, double-wall nitrile shell, which offers superior tactility and flexibility. The AlphaTec® 58-270 is therefore recommended for light to medium handling applications in environments with potential chemical hazards, like the chemical industry, oil refineries, production, automotive and OEM markets, maintenance, metal, machinery & equipment and in building and construction.

Ansell launches pair packs range

Also brand-new in Ansell's product offering is its pair packs range, which will go on sales in Germany, Austria, Switzerland, UK, France, Italy, Spain, the Benelux and the Netherlands from January 2010 onwards. This set of 10 gloves is particularly popular among PPE or industrial distributors, shopkeepers or specialized resellers in the Building and Construction industries, the OEM aftermarket, etc.

To drive sales of the new pair packs, Ansell has developed an attractive display, which fits all retail store requirements. Styles available in pair pack include:



- Mechanical protection: HyFlex® 11-402, 11-618, 11-627, 11-800 and 11-920; PowerFlex® 80-100; ProTuf™ 48-303 and Hyd-Tuf® 52-547
- Chemical protection: Sol-Vex® 37-675
- Product protection: Touch N Tuff® 92-600

HyFlex® 11-402: highly visible and comfortable

Besides the new catalogue, you will also discover an extensive range of smart hand protection solutions at our booth, including many newcomers that all underscore our commitment to constantly raise protection and comfort levels. One of them is the HyFlex® 11-402, a bright yellow glove with a water-based coating.



Inspired by environmental and user comfort reasons, amongst others, Ansell decided in 2008 to switch from a solvent-based to a water-based PU glove coating process wherever possible. The new HyFlex® 11-402 is the fourth glove to be introduced in that range. What makes it stand out from the other products of its family, is its bright yellow liner, which ensures exceptional visibility in all conditions. In addition, the glove also promotes exceptional dexterity and comfort, strong abrasion resistance and a good grip, making it an ideal choice for tasks where high visibility is a must to ensure worker safety, in sectors like Building and Construction or logistics.

Lots of other newcomers to discover at our booth

As highlighted earlier in this Special A+A newsletter, Ansell is constantly developing new hand protection solutions that provide increased safety and comfort. The best-selling newcomers since A+A 2007 include: HyFlex® 11-920, 11-400, 11-401; PowerFlex® 80-658; Vantage® proFood® 70-866; Vantage® 70-765 and 70-766; Touch N Tuff® 92-605 and DermaShield® 73-711 & 73-721. Come and discover all of them at our booth!

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